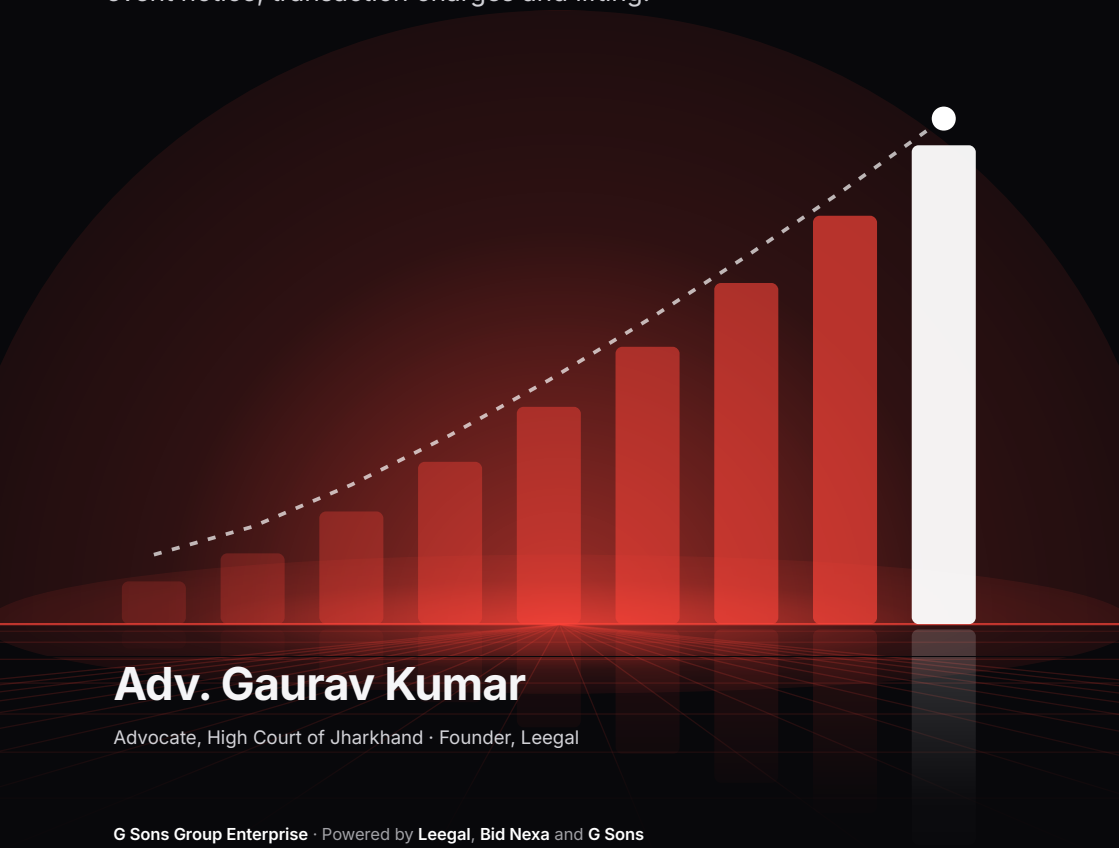
THE GEM MASTERY SERIES · BOOK 6 OF 6

Forward Auction Buying Government Assets

The other side of GeM: departments selling scrap, e-waste, condemned stores, vehicles and property to the highest bidder. Registration as an FA buyer, reading the event notice, transaction charges and lifting.



Adv. Gaurav Kumar

Advocate, High Court of Jharkhand · Founder, Leegal

G Sons Group Enterprise · Powered by **Leegal**, **Bid Nexa** and **G Sons**

THE GEM MASTERY SERIES

GeM Forward Auction: Buying Government Assets

The other side of GeM: departments selling scrap, e-waste, condemned stores, vehicles and property to the highest bidder. Registration as an FA buyer, reading the event notice, transaction charges and lifting.

BOOK 6 OF 6

GeM Forward Auction: Buying Government Assets
The GeM Mastery Series, Book 6 of 6

Written by **Adv. Gaurav Kumar**, Advocate, High Court of Jharkhand.

Published by **G Sons Group Enterprise**, Ranchi, Jharkhand, India.
Powered by **Leegal** (The Legal Solution), **Bid Nexa** and **G Sons**.

First e-book edition, November 2026.
© 2026 Adv. Gaurav Kumar / G Sons Group Enterprise. All rights reserved.

No part of this e-book may be reproduced, resold or circulated in any form without the written permission of the publisher, except brief quotations for review or teaching with credit to the author.

Rules change. Check before you pay. This book explains procedure as understood from the public documents listed in the Sources chapter and from the live GeM portal, read up to 18 November 2026. GeM policies, the GTC and bid documents change often, and the document attached to your own bid or order always overrides this book. Nothing here is legal, tax or investment advice for your specific case, and nothing here is an official publication of Government e Marketplace (GeM) or of any buyer named.

GeM, the ministries, departments, CPSEs and other bodies named are mentioned only to describe them. Screenshots of the public pages of the GeM portal (gem.gov.in and its sub-sites) were captured by the author's team on 18 November 2026 and are reproduced for education and commentary, with credit to GeM. This is an independent work, not an official publication of any of them. Icons: Lucide (ISC licence). Typeface: Inter (SIL Open Font License).

Leegal · leegal.in · leegal.org · +91 95721 91163 · info@leegal.in
Bid Nexa · bidnexa.org · mail@bidnexa.org

Aashirvaad

With the blessings of our founding team and Board of Directors

Shri Gorakh Nath Sah
Smt. Seema Gupta

This series is placed at their feet with gratitude. Whatever is useful in these pages was made possible by their blessings; whatever is lacking is the author's alone.

— Adv. Gaurav Kumar, for the Leegal, Bid Nexa and G Sons family

Contents

Preface 7

Recommendation: who should read this book, and how 8

PART I · THE WHOLE TRUTH 10

1 GeM is a marketplace, not a tender portal 11

What GeM is 11

The live numbers on the seller page 13

Who does what on GeM 14

2 The six doors of GeM 16

3 The whole truth: who wins on GeM and who does not 19

PART II · GEM FORWARD AUCTION 22

4 The forward auction: Government as seller 23

What was on sale on one day 25

5 GeM forward auction vs MSTC 27

6 Registration, licences and the event notice 28

7 Charges and the sale acceptance letter 30

8 Strategy and lifting 32

PART III · MONEY AND LAW 34

9 What GeM costs a seller 35

10 Tax and the law behind a GeM contract 37

Tax on Government orders 37

The documents that bind you 38

When things go wrong: incidents 38

PART IV · THE AUCTION BUYER'S TOOLKIT 40

11 Your first ninety days 41

12 Ten forward-auction mistakes 42

13 Mastery test: forward auction 43

Answers 43

14 Worksheets 44

Lot sheet 44

Every Leegal course video in one place 45

GeM: start here 45

Bids, EMD and tenders 46

MSE benefits, auctions and the bigger picture 47

Glossary 48

Sources and further reading 50

About the author and the publishers 54

Adv. Gaurav Kumar 54

Leegal: The Legal Solution 54

Bid Nexa 54

G Sons Group Enterprise 55

The series 55